

HIDDEN KEYS TO A SMALLER MORTGAGE PAYMENT

USE SELLER CONCESSIONS TO GET A TEMPORARY RATE BUYDOWN

Did you know that seller concessions can mean a smaller mortgage payment for your buyers? They can use them toward a temporary rate buydown to lower their interest rate at the beginning of their loan, which could offer significant savings.

With a 2-1 temporary buydown, your buyer's interest rate would be reduced by 2% the first year of their loan and 1% for the second. The best part? The buydown is covered by the seller — that means more money in your buyer's pocket for savings, repairs and more.

LET ME HELP YOUR BUYERS GET THE EXTRA FLEXIBILITY THEY NEED. CALL TODAY.



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